



Engaged in a middle market acquisition search?

Mercantile Mergers & Acquisitions Corporation provides Middle Market buyer services for individuals, corporations, private equity groups and other investors seeking acquisition opportunities. We conduct extensive searches and follow-up programs.

Our intermediary services are tailored to your specific needs, a typical “buy-side” engagement involves the following steps:

- **Acquisition Strategy**

We assist our clients with the development of their acquisition plans and strategies. Specific examples may include the development of a “roll-up” or “consolidation” strategy, a diversification strategy, etc.

- **Acquisition Valuation**

We assist our clients in developing valuation models and setting expectations in terms of earnings multiples, terms and conditions and other factors that will likely be paid for acquisition candidates.

- **Acquisition Search**

We will coordinate the process of targeting possible acquisition candidates including contacting and screening opportunities. This process may be coordinated with our many contacts throughout the world to provide our clients with a comprehensive, international search process. Mercantile Mergers & Acquisitions Corporation maintains a full time research staff to search and seek for logical targets.

- **Acquisition, Negotiation and Execution**

Once we have identified an attractive and viable acquisition opportunity, we assist our clients in negotiating and structuring the acquisition and coordinating the activities of our clients' legal, accounting and tax advisers.

- **Acquisition Financing**

When required, we can assist clients with obtaining financing for their acquisitions.

Mercantile Mergers & Acquisitions Corporation has conducted many successful search assignments for clients, covering a variety of industries and market segments.

[Contact us today](#) for a free consultation.